



ALABAMA CHAPTER

ABC OF ALABAMA

MEMBERSHIP VALUE KIT

DEDICATED TO SERVING
CONSTRUCTION PROFESSIONALS
WITHIN THE
STATE OF ALABAMA

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ABC-ALABAMA.ORG

ABOUT

founded on the merit shop philosophy

ABC OF ALABAMA
REPRESENTS MORE THAN
600 MEMBERS
ACROSS ALABAMA'S
67 COUNTIES

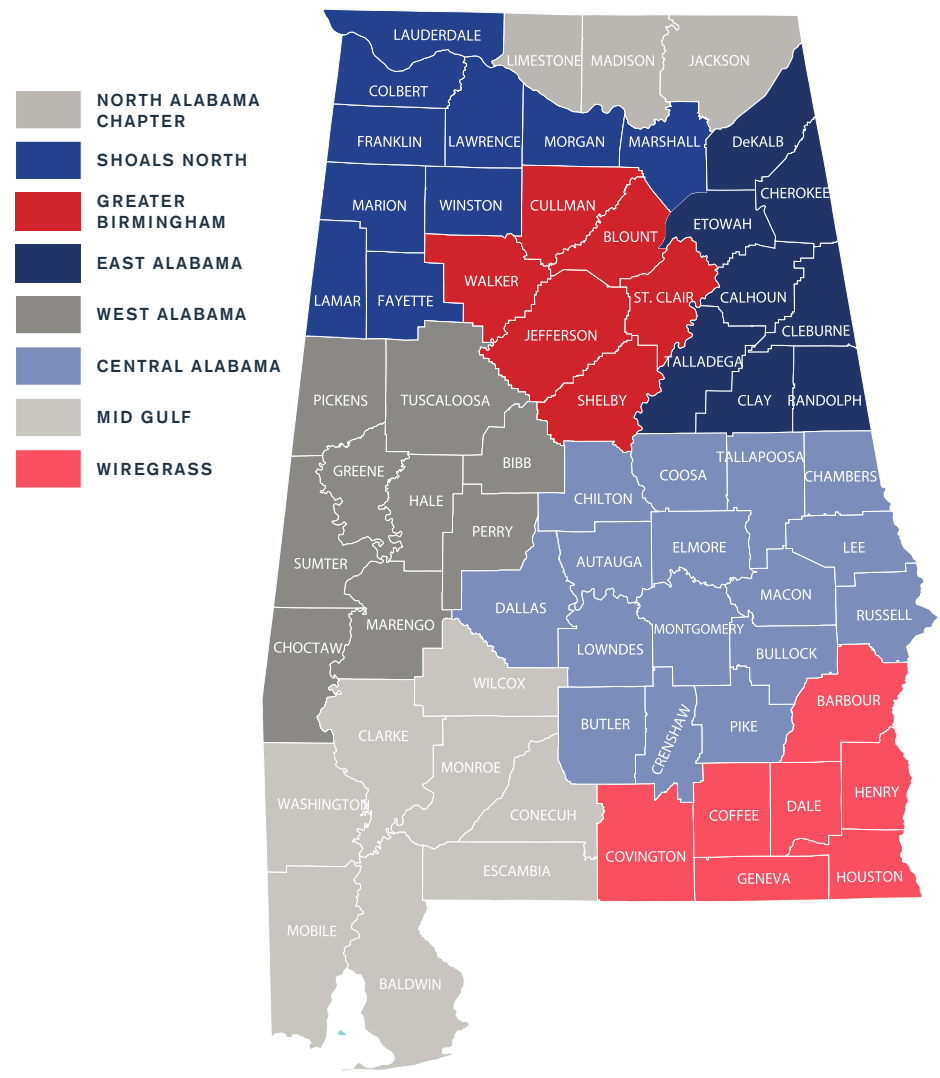
MISSION

to promote free enterprise

BY ADVANCING THE
MERIT SHOP PHILOSOPHY
IN THE CONSTRUCTION
INDUSTRY THROUGH
EDUCATION, ADVOCACY AND
BUSINESS SERVICES

ABC OF ALABAMA DISTRICT MAP

*representing more than 600 members
across Alabama's 67 counties*



WHY JOIN ABC OF ALABAMA?

ABC is founded on the merit shop philosophy and promotes and defends free enterprise. ABC helps its members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to discounts with leading vendors, ABC has the solutions for merit-shop companies nationwide.

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**JOIN A NETWORK OF
COMPANIES STRIVING TO BE
THE BEST THE CONSTRUCTION
INDUSTRY HAS TO OFFER**

.....

POLITICS AND POLICY

ABC actively works with all levels of government to represent members interests and the merit shop construction industry. Fortune Magazine has recognized ABC's efforts in Washington, D.C., by naming the association one of the "most influential organizations in the United States."

BUSINESS AND DEVELOPMENT

Growing your company has never been easier. From business leads and construction referrals to green building initiatives and award programs, ABC offers tools to help its members develop business opportunities and promote company achievements and capabilities to potential clients.

INDUSTRY PUBLICATIONS AND COMMUNICATIONS

ABC provides a wealth of resource to assist contractors in staying current with the industry-related information they need to make informed business decisions. In addition, ABC provides communications leadership and support by working closely with the news media to communicate the industry's position to policy makers, owners, educators and the public on a wide range of public policy issues.

STUDENT OUTREACH

ABC actively promotes construction as a top career choice for high school and college students. ABC chapters and members partner with schools, meet with students and instructors and hold special events to promote careers in construction.

SAFETY PROGRAMS

ABC's safety programs and products help members maintain safer and more productive jobsites, one of the construction industry's most critical needs. In addition to training resources, ABC provides members with the Safety Training and Evaluation Process (STEP) guide, the industry-leading safety evaluation program.

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ONE OF THE "MOST
INFLUENTIAL ORGANIZATIONS
IN THE UNITED STATES."

FORTUNE MAGAZINE

.....

EDUCATION AND TRAINING

ABC is a leader in apprenticeship and craft training for merit shop contractors. Through its chapters, ABC delivers programs that equip craft professionals with the knowledge and skills they need to improve their productivity and safety, and advance their careers. The delivery of services and programs varies by region.

INSURANCE PROGRAMS

The ABC Merit Choice insurance program encompasses both an insurance agency and an association-based insurance trust. Members who choose ABC as their insurance provider receive outstanding support and value-added services. ABC Merit Choice exclusively serves members with insurance and fringe benefit solutions that are objective and resource-based. These solutions include benefit programs, incentive-based programs, health and welfare programs and related services. Member companies rely on ABC to administer programs that help them attract and retain employees, so their companies can enjoy continued growth and profitability.

MEMBERSHIP DISCOUNTS

ABC members can take advantage of exclusive savings on business-to-business services offered through ABC's discount programs. Employees of member companies can also take advantage of discounts for personal use.

EMPLOYEE DISCOUNTS



BUSINESS DISCOUNTS



READY TO JOIN? |

2016 CALENDAR

ABC of Alabama members are invited to attend some of the state's best meetings and conferences, providing opportunities to network, develop new skills and stay up-to-date on the latest industry information.*

| JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE |
|---|---|--|--|--|---|
| January 8 <i>Safety Committee</i> | February 3 <i>East Alabama District Meeting</i> | March 1-4 <i>ABC National Workforce Development Conference</i> | April 5 <i>Flooring Council Meeting</i> | May 4 <i>Mid Gulf District Meeting</i> | June 1 <i>East Alabama District Meeting</i> |
| January 12 <i>Legislative Committee Meeting</i> | February 9 <i>Workforce Council Meeting</i> | March 2 <i>Mid Gulf District Meeting</i> | April 6 <i>East Alabama District Meeting</i> | May 5 <i>Safest in the Industry Awards/Safe Day</i> | June 8 <i>Greater Birmingham Luncheon</i> |
| January 14 <i>Past Presidents Meeting</i> | February 12 <i>Safety Committee</i> | March 8 <i>Legislative Committee Meeting/Day on the Hill</i> | April 7 <i>FLIC Day 4</i> | May 10 <i>Legislative Committee Meeting</i> | June 10 <i>Safety Committee</i> |
| January 15 <i>Gen/Sub Committee</i> | February 17 <i>Central Alabama District Meeting</i> | March 10 <i>FLIC Day 2</i> | April 8 <i>Safety Committee</i> | May 11 <i>Central Alabama District Meeting</i> | June 14 <i>Workforce Council Meeting</i> |
| January 19 <i>Flooring Council Meeting</i> | February 19 <i>Gen/Sub Committee</i> | March 11 <i>Safety Committee</i> | April 12 <i>Workforce Council</i> | May 12 <i>Wiregrass District Meeting</i> | June 15 <i>Shoals District Meeting</i> |
| January 20 <i>Greater Birmingham District Luncheon</i> | February 24 <i>Executive Committee/Board Meeting</i> | March 15 <i>Greater Birmingham Luncheon</i> | April 15 <i>Gen/Sub Committee</i> | May 13 <i>Safety Committee</i> | June 17 <i>Gen/Sub Committee</i> |
| January 27 <i>Executive Committee/Board Meeting</i> | February 25 <i>FLIC Day 1</i> | March 16 <i>West Alabama District Meeting</i> | April 21 <i>Golf Tournament Birmingham</i> | May 18 <i>West Alabama District Meeting</i> | June 20-23 <i>ABC National Legislative Week</i> |
| January 28 <i>West Alabama District Meeting</i> | TBD <i>Young Leaders Roundtable</i> | March 17 <i>March Madness St. Patrick's Day Networking w/NAIOP Greater Birmingham</i> | April 25 <i>Past Presidents Meeting</i> | May 19 <i>Greater Birmingham Networking w/ALA</i> | June 22 <i>D.C. Fly-In</i> |
| | | March 18 <i>Gen/Sub Committee</i> | April 27 <i>Executive Committee/Board Meeting</i> | May 20 <i>Gen/Sub Committee</i> | June 29 <i>Executive Committee/Board Meeting</i> |
| | | March 23 <i>Executive Committee/Board Meeting</i> | April 28 <i>Young Leaders Roundtable</i> | May 25 <i>Executive Committee/Board Meeting</i> | |
| | | March 24 <i>FLIC Day 3</i> | | | |

2016 CALENDAR CONTINUED

| JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER |
|--|---|---|--|---|--|
| July 6 <i>Mid Gulf District Meeting</i> | August 3 <i>East Alabama District Meeting</i> | September 7 <i>Mid Gulf District Meeting</i> | October 4 <i>Flooring Council Meeting</i> | November 2 <i>Mid Gulf District Meeting</i> | December 7 <i>East Alabama District Meeting</i> |
| July 8 <i>Safety Committee</i> | August 5 <i>Emerging Contractors Class</i> | September 9 <i>Safety Committee</i> | October 5 <i>East Alabama District Meeting</i> | November 9 <i>Central Alabama District Meeting</i> | December 9 <i>Safety Committee</i> |
| July 12 <i>Legislative Committee Meeting</i> | August 9 <i>Workforce Council Meeting</i> | September 13 <i>Legislative Committee Meeting</i> | October 6 <i>Young Leaders Roundtable</i> | November 11 <i>Safety Committee</i> | December 13 <i>Workforce Council Meeting</i> |
| July 13 <i>West Alabama District Meeting</i> | August 12 <i>Safety Committee</i> | September 14 <i>West Alabama District Meeting</i> | October 11 <i>Workforce Council Meeting</i> | November 14-18 <i>ABC National Leadership Conference</i> | December 16 <i>Gen/Sub Committee</i> |
| July 15 <i>Gen/Sub Committee</i> | August 12 <i>Emerging Contractors Class</i> | September 16 <i>Gen/Sub Committee</i> | October 14 <i>Safety Committee</i> | November 15 <i>Legislative Committee Meeting</i> | |
| July 19 <i>Flooring Council Meeting</i> | August 17 <i>Central Alabama District Meeting</i> | September 21-22 <i>Facilities Directors & Constructors Conference (Montgomery)</i> | October 19 <i>Shoals District Meeting</i> | November 16 <i>West Alabama District Meeting</i> | |
| July 21 <i>Young Leaders Roundtable</i> | August 19 <i>Gen/Sub Committee</i> | September 28 <i>Executive Committee/ Board Meeting</i> | October 21 <i>Gen/Sub Committee</i> | November 18 <i>Gen/Sub Committee</i> | |
| July 25 <i>Past Presidents Meeting</i> | August 19 <i>Emerging Contractors Class</i> | September 29 <i>Wiregrass District Meeting</i> | October 24 <i>Past Presidents Meeting</i> | November 30 <i>Executive Committee/ Board Meeting</i> | |
| July 27 <i>Executive Committee/ Board Meeting</i> | August 24 <i>Executive Committee/ Board Meeting</i> | | October 26 <i>Executive Committee/ Board Meeting</i> | | |
| | August 25 <i>Greater Birmingham Networking w/TBD</i> | | October 28 <i>Birmingham Sporting Clay Tournament</i> | | |
| | August 26 <i>Emerging Contractors Class</i> | | TBD <i>Excellence in Construction Banquet</i> | | |
| | TBD <i>Florida CEU</i> | | | | |

2016 ABC BOARD OF DIRECTORS

After becoming an ABC of Alabama member, joining a committee is a great way to forge new relationships with fellow members, influence the chapter's mission and goals and develop new skills. Below is a listing of ABC committees members can consider joining:

EXECUTIVE COMMITTEE

Chairman – Randall Curtis
Hoar Construction

1st Vice Chairman – David Pugh
Bradley Arant Boulton Cummings

2nd Vice Chairman – Allen Harris
Bailey-Harris Construction

Secretary – Buddy Stewart,
Ivey Mechanical Company

Treasurer – John Baker
Thompson Engineering

Past Chairman – Robin Savage
Robins & Morton

Central AL Advisor – Billy Williams
Jesco

Mid Gulf Advisor – TBA

West AL Advisor – Kirk Patterson
Patco Electrical

East AL Advisor – TBA

Wiregrass Advisor – TBA

Shoals/North Advisor – Joe Moon
Moon Construction Services

Greater Birmingham Advisor – Ben Patrick
BL Harbert Intl

2016 BOARD OF DIRECTORS

Andrew Acker – *Acker Electric*

Steve Alby – *Goodwyn Mills and Carwood*

Ry Bailey – *Brawco*

Craig Beatty – *CS Beatty Construction*

Deepa Bhate – *Building & Earth Sciences*

Win Bishop – *LBYD, Inc.*

Jim Cooper – *Cooper Construction*

Al Crosby – *Crosby Electric*

Bill Davis – *Rogers & Willard*

Robert Drew – *McGriff Seibels & Williams*

Allen Dunn – *RSM*

Evans Dunn – *Dunn Construction*

Alex Edgeworth – *BL Harbert Intl*

Craig Fravert – *Fravert Services*

Kevin Gammill – *Southern Company*

Jason Goodgame – *Goodgame Company*

Jay Grubbs – *Ra-Lin*

Tim Harrison – *Harrison Construction*

Ed Hauser – *Brasfield & Gorrie*

Tim Hightower – *Southern Carpet, Hardwood & Tile*

Robert Joiner – *Joiner Fire Sprinkler*

Dan King – *Auburn University*

Douglas Lee – *Brasfield & Gorrie*

Tim Leopard – *Univ. of Alabama*

Lucy T. Marsh – *Thompson Tractor*

Mark Mattox – *Robins & Morton*

Allen McCain – *Bright Future Electric*

Steve McCord – *Hoar Construction*

Daniel Murray – *Murray Building Company*

Gary Phillips – *Premier Service Co.*

Oscar Price – *Wallace Jordan*

Don Rhodes – *Rhodes Mechanical*

Stephen Strickland – *Caddell Construction*

Bruce Taylor – *Marathon Electrical Contractors*

Pete Taylor – *Standard Roofing of Montgomery*

Jonathan Watts – *Selective Masonry*

John Windle – *Ard Contracting*

Paul Woolard – *Woolard Brothers*

2016 ABC LIST OF COMMITTEES

Workforce

Chairmen Allen McCain and John Windle

To ensure that all workforce development efforts in our State are effectively communicating working toward one common goal and that is addressing the workforce shortage in our industry

Government Affairs/Legislative

(State & Federal)

Chairmen Mark Mattox and Jim Cooper

To monitor legislative activity on a Federal, State and Local levels and make recommendations to the Board of Directors on the Associations position on legislation. The committee will also make recommendations to the Board regarding any legislation the association may entertain introducing

Membership

(Marketing/Communications/Networking)

Chairman David Pugh

To ensure the Association reaches its membership and retention goals while offering networking opportunities to foster business development and relationship building among the membership

Safety

Chairmen Chet Willis and Craig Beatty

To provide the membership with tools and resources needed to ensure that above all else life safety in our industry comes first

Gen-Sub

Chairmen Douglas Lee and Edward Covington

To provide a conduit that fosters collaboration and teamwork among ALL sectors of our industry for a common good

PAC

Chairmen Tim Hightower, Randall Curtis and Robin Savage

Directly responsible for all PAC contributions to any elected officials through ABC MERIT PAC and to make recommendations to the Board of Directors for any candidate endorsements.

Past Presidents Council

Chairman Mitch Bruhn

Utilize the experience of past leaders of the association to guide and advise Staff and Board of Directors on issue brought before them

ALABAMA CONSTRUCTION NEWS

MEMBERS RECEIVE

A COMPLIMENTARY SUBSCRIPTION TO ALABAMA CONSTRUCTION NEWS

*a quarterly magazine published by ABC of Alabama and the
only statewide construction trade publication in the state.*



ALABAMA CONSTRUCTION NEWS boasts a readership of more than 20,000 throughout Alabama and the Southeast. The publication covers a wide range of issues, both on the local and national level, that are important to not only our members but also the industry in general. In each issue, you'll find relevant articles on topics like workforce development, government affairs, technology, safety, legal and best practices. In addition, readers receive pertinent information about current events that affect the industry, as well as get to know many of the industry's leading trend-setters. Alabama Construction News also focuses on promoting the work and achievement of our members, which include some of the largest construction companies in the United States.

READY TO JOIN? |

ASSOCIATED BUILDERS & CONTRACTORS

APPLICATION FOR MEMBERSHIP

COMPANY INFORMATION

| | | |
|--------------------------------------|-----------------|-------|
| Company Name | Mailing Address | |
| Website | City | State |
| Phone Number | Street Address | |
| Fax Number | City | State |
| CSI Codes Applicable to Your Company | | |

YOUR COMPANY REPRESENTATIVES TO ABC

| | |
|---------------------------------------|---------------|
| Primary Contact (listed in directory) | Email Address |
| Training/Human Resources | Email Address |
| Safety Contact | Email Address |
| Marketing/Business Development | Email Address |
| Legislative/Political Interest | Email Address |
| Chief Project Manager | Email Address |
| Chief Estimator | Email Address |

COMPANY PROFILE *(35 words of less)*

SPONSOR *(Who referred you to ABC?)*

ADDITIONAL CHAPTERS

| MEMBERSHIP RATES | |
|---------------------|----------|
| Associate | \$1,075 |
| Supplier | \$1,060 |
| Up to \$500K | \$1,075 |
| \$500K-\$1 Million | \$1,600 |
| \$1-\$3 Million | \$2,400 |
| \$3-\$6 Million | \$3,250 |
| \$6-\$10 Million | \$4,170 |
| \$10-\$20 Million | \$4,915 |
| \$20-\$50 Million | \$6,750 |
| \$50-\$100 Million | \$8,000 |
| \$100-\$200 Million | \$9,500 |
| Over \$200 Million | \$11,810 |

PAYMENT OPTIONS

Check Credit Card

Credit Card

Card Number

Exp. Date

Code

Signature

**Dues are deductible as a business expense for that amount paid for lobbying expenses. ABC has determined that 40% of your above due is for lobbying and therefore not deductible.*

READY TO JOIN? |

ASSOCIATED BUILDERS & CONTRACTORS

APPLICATION FOR MEMBERSHIP

Tell us more about you

AREAS OF INTEREST

- Legislative (State & Federal)
- Safety
- Flooring Council
- Gen/Sub
- Workforce Development
- Young Professionals
- Student Chapters

EVENTS

Please choose which events your company would like to receive information on once they become available.

- After Hours Networking
- Safe Day Awards Competition & Luncheon
- Excellence in Construction Awards Competition & Banquet
- Golf Outing
- Sporting Clay Tournament
- DC Fly In
- Convention
- C Emerging Contractors Class onvention
- FLIC 101/102 – Future Leaders in Construction
- Florida CEU Course
- District Luncheons
- Facilities Directors Conference
- OSHA 10 Hour Courses

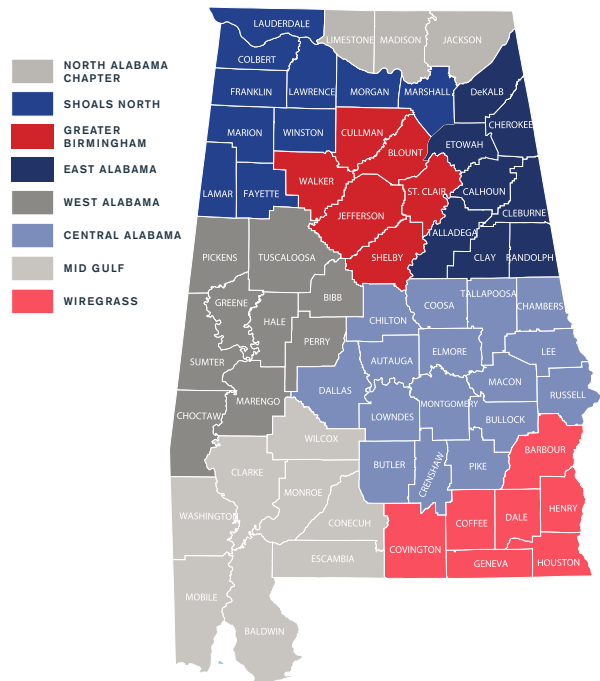
BUSINESS DESIGNATION

Please choose business designations that apply.

- 8(a) Business Development Program
- DBE – Disadvantaged Business Enterprise
- MBE – Minority Business Enterprise
- MOB – Minority Owned Business
- SDB – Small Disadvantaged Business

Please choose which areas you would like to receive information on regarding upcoming events as they become available.

- Mid Gulf
- West Alabama
- East Alabama
- Central Alabama
- Wiregrass
- Shoals/North
- Greater Birmingham



READY TO JOIN?

INTERESTED?

**BECOME A
MEMBER**

FOR MORE INFORMATION
AND TO JOIN ABC OF ALABAMA
VISIT OUR WEBSITE

ABC-ALABAMA.ORG